

December 16, 1986



VENDOR SERVICE PUBLICATION

TO: All Piper Distributors, Cheyenne Sales Centers, Cheyenne Service Distributors, Factory Direct Dealers and All Piper Field Service Facilities

SUBJECT: Narco Avionics Service Bulletin No. ELT-14

PURPOSE: To distribute Narco Avionics Service Bulletin No. ELT-14 to all Piper Distributors, Cheyenne Sales Centers, Cheyenne Service Distributors, Factory Direct Dealers and Piper Field Service Facilities.

The attached Narco Avionics Service Bulletin No. ELT-14 may affect Narco Avionics equipment installed in Piper Airplanes. Refer to the Publication for specific details.

ELT LABS

Div. of Berkeley Industries, Inc.

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ELT LABS, the nation's only authorized Narco Avionics ELT Service Center, offers testing, overhauling and certification of Narco ELT-10 units. This new program offers you and your customer several important advantages. Your customer receives an overhauled ELT with a fresh Narco 24 month battery that meets factory new specifications, and a 24 month warranty. You receive prompt service and a quality product that meets all factory specifications such as power output, frequency stability, modulation, sweep limit, current drain and "G" switch threshold limits.

Recently there have been several lawsuits involving individuals and companies who have improperly maintained and/or tested ELTs. As an electronic lab that specializes in ELTs, we relieve you of the *responsibility* and *liability* of testing ELTs. No one else, including the manufacturer, can offer a more complete test. It is impossible to do a complete factory approved test in the field.

The ELT 10 is the best ELT in the field, but some of them have been in the field for over a decade subjected to environmental extremes that will limit the life of the best built equipment. It only makes sense to protect your customer's investment and provide a unit that meets factory new specifications, just in case he may need it!

The cost of an overhauled Narco ELT-10, including a fresh 24 month battery is \$54.95 dealer, \$78.50 list. There is a \$100 core charge. The unit carries a 24 month warranty.

Ordering is easy, just call us at 1-800-ELT-LABS (1-800-358-5227), within California 714-497-5077, and use a Visa or MasterCard. On credit card orders we will allow 15 days for return of the core before we charge a core charge. We will also ship COD. In most cases we will ship next day.

If you believe in providing quality work at a reasonable price and want to limit your legal liability give us a call today!